

**Greyhound Pets Of America - Nashville**  
**Profit & Loss**  
 January through December 2011

|                                     | Jan - Dec 11 |
|-------------------------------------|--------------|
| <b>Ordinary Income/Expense</b>      |              |
| <b>Income</b>                       |              |
| <b>Special Events Income</b>        |              |
| Spec Events Contributions -Cash     | -401.03      |
| Spec Events Gross                   | 5,261.45     |
| <b>Total Special Events Income</b>  | 4,860.42     |
| <b>Program Service Income</b>       |              |
| Adoption Fee                        | 4,250.00     |
| <b>Total Program Service Income</b> | 4,250.00     |
| <b>Interest Income</b>              | 177.38       |
| <b>Donations</b>                    |              |
| 401(grey)                           | 2,043.00     |
| Public Donations - Cash             | 22,547.52    |
| Member Donations - Cash             | 7,767.06     |
| Adoption Donation - Cash            | 15,009.19    |
| Indirect Public Support - Cash      | 815.21       |
| PetSmart Charities                  | 4,419.00     |
| NGA Transfers - Cash                | 210.00       |
| Racing Owner Donations - Cash       | 4,375.00     |
| Non-Cash Contributions              | 5,261.45     |
| Donations - Other                   | 12.00        |
| <b>Total Donations</b>              | 62,459.43    |
| <b>Sales Revenue</b>                |              |
| Coat Sales                          | 2,327.75     |
| Collar Sales                        | 4,342.06     |
| Crate Sales                         | 3,100.14     |
| Book Sales                          | 330.28       |
| Misc Merch Sales                    | 1,842.52     |
| <b>Total Sales Revenue</b>          | 11,942.75    |
| <b>Total Income</b>                 | 83,689.98    |
| <b>Cost of Goods Sold</b>           |              |
| Spec Events Expenses                | 5,261.45     |
| Cost Of Goods Sold                  | 5,969.45     |
| <b>Total COGS</b>                   | 11,230.90    |
| <b>Gross Profit</b>                 | 72,459.08    |
| <b>Expense</b>                      |              |
| <b>Business expenses</b>            |              |
| National Membership dues - GPA      | 351.00       |
| Postage, shipping, delivery         | 429.33       |
| Office Supplies                     | 289.26       |
| Banking Fees                        | 108.03       |
| State Fees                          | 172.25       |
| Telephone                           | 184.44       |
| <b>Total Business expenses</b>      | 1,534.31     |
| <b>Insurance</b>                    |              |
| Directors & Officers                | 977.00       |
| Event Liability                     | 275.00       |
| <b>Total Insurance</b>              | 1,252.00     |
| <b>Adoption Expense</b>             |              |
| Foster Bathing Svcs                 | 215.00       |
| Foster Boarding                     | 28.35        |
| Foster Collars/Muzzles              | 336.44       |
| Foster Dog Food                     | 5,674.34     |
| Adoption Supplies                   | 3,185.76     |
| <b>Total Adoption Expense</b>       | 9,439.89     |

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|----------------------------------|------------------------|
| <b>Misc expenses</b>             |                        |
| Advertising expenses             | 1,446.00               |
| Fuel/Gas - Greyhound Transport   | 2,893.58               |
| Other expenses                   | 850.00                 |
| <b>Total Misc expenses</b>       | <u>5,189.58</u>        |
| <b>Event expenses</b>            |                        |
| Conferences/Conventions/Meeting  | 1,915.45               |
| Facility Rental                  | 1,743.00               |
| Festival Entry Fees              | 200.00                 |
| <b>Total Event expenses</b>      | <u>3,858.45</u>        |
| <b>Veterinary Services</b>       |                        |
| General Vet Services             | 33,544.08              |
| Angel Fund Vet Services          | 7,925.00               |
| O Max Fund                       | 979.30                 |
| Vet Supplies                     | 2,166.15               |
| Reimbursement of Vet Svcs        | 1,835.00               |
| <b>Total Veterinary Services</b> | <u>46,449.53</u>       |
| <b>Total Expense</b>             | <u>67,723.76</u>       |
| <b>Net Ordinary Income</b>       | <u>4,735.32</u>        |
| <b>Net Income</b>                | <u><u>4,735.32</u></u> |